

I/We acknowledge that the above information was explained in detail to me/us.

| AGE | ENT = | | |
|---------------------|---------------------|-----------|--|
| APF | POINTMENT TIME: | | |
| APPOINTMENT DATE: | | | |
| REFERRED BY: | | | |
| SELLER CALL TIME: | | | |
| SELLER CALL NUMBER: | | | |
| AVSP: | | | |
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| | | Not Short | |
| | O / Tanant / Massut | | |

| | | SELLER CALL NUMBER: |
|--|---|--|
| | | AVSP: |
| □ Phone to show □ Cell #'s □ Birthdays: □ His Hers □ Anniversary □ Email □ Key box □ Agent showings □ Be gone when shown □ Agent must open box □ Buyer w/o agent knocks on door □ Introduce my staff □ Email best contact □ Form 17, LIP Sheet, SSP □ Sign can take up to 2 wks. □ Flyers—No price, b/w, call when you see red □ LP siding □ Septic Y / N □ Well Y / N □ Open houses □ Brokers open □ Vacation/Out of town | Offers on weekends Offers through my team Don't talk to other agents Call before concern becomes a CRISIS Included items (window treatments, etc. Never sell personal items to buyer Leased fixtures Referrals No updates -1 time every 2 weeks Website for updates HOA/Utilities must continue to get paid 2nd mortgage try to keep current Dogs/Cats/Pets SHORT SALES ONLY Loan Mod, Deed in Lieu, Foreclosure, SS 4-10 wks. for buyer,6-10 months for approval 1st buyer likely to fall through 24 hours for packet Dates on Hardship Letter Sign and date Letter of Authorization BPO agent to take pictures Get back to us same day on request for missing documents and/or offers. | Short Not Short Owner / Tenant / Vacant Tenant Name Tenant # Bankruptcy Y/N Attorney Lien Holder? 1st 2nd 3rd How far behind? Auction Date? Gold Silver Bronze |
| □ Listing signed □ Need signature Mr./Mrs. Or □ Will send to us □ Will call for P/U | ☐ Sign OK ☐ Put sign up ☐ 2nd sign location ☐ Key box on ☐ Key Hidden | |
| Restrictions: Marketing Remarks | | |
| | | |
| Top Shape Price | | Price |
| 0-300 = -25 300-800 = -5 | | |
| I/We have chosen not to partic | cipate in the 30-day Guaranteed Sale Program™ | I want a call from HRE |
| unless otherwise agreed to in v | writing. | ☐ Weekly ☐ Every 2 weeks |
| | | □ Every 2 weeks |

Rev 01/10/16

☐ When we have a